

## Kick-Off Workshop Agenda

## Location: Embassy Suites by Hilton Portland Downtown

Kick-off Workshop – Tuesday, January 22, 2019			
6:00 pm - 7:00 pm	Registration / Check-In	Queen Marie Ballroom Foyer	
7:00 pm - 9:00 pm	Welcome Reception	Queen Marie Ballroom	
Kick-off Workshop – Wednesday, January 23, 2019			
6:30 am – 7:45 am	Breakfast Available	Arcadian Garden	
8:00 am - 8:30 am	Kickoff/Course Overview/Introductions	Colonel Lindbergh Ballroom	
8:30 am - 9:00 am	Part 1: Business Model/Customer Development lecture	Colonel Lindbergh Ballroom	
9:00 am - 11:30 am	Team Introductions (1 group: 3 min presentations/2 min comments)	Colonel Lindbergh Ballroom	
11:30 am - 12:00 pm	Part 2: Business Model/Customer Development lecture	Colonel Lindbergh Ballroom	
12:00 pm - 1:30 pm	Working Lunch: Best Practices for Customer Discovery Lecture	Colonel Lindbergh Ballroom	
1:30 pm - 2:00 pm	Course Management Software Training	Colonel Lindbergh Ballroom	
2:00 pm - 6:30 pm	Get Out of the Building		
6:30 pm – 7:00 pm	Dinner Buffet Available	Colonel Lindbergh Ballroom	
7:00 pm - 8:00 pm	How to Succeed in the Innovation Corps Panel and Dinner	Colonel Lindbergh Ballroom	
8:00 pm - 8:30 pm	Mentor Workshop (Mentors only)	Colonel Lindbergh Ballroom	
8:00 pm - 8:30 pm	PI/TL Workshop (PI/TL's only)	Queen Marie Ballroom	
8:30 pm - Finish	Mandatory Office Hours		

Kick-off Workshop – Thursday, January 24, 2019			
6:30 am – 7:45 am	Breakfast Available	Arcadian Garden	
8:00 am - 8:10 am	Workshop Day 2 Introduction	Colonel Lindbergh Ballroom	
8:10 am - 11:00 am	Team Presentations (2 groups: 10 min presentations/2 min comments)	Colonel Lindbergh Ballroom Queen Marie Ballroom	
11:00 am - 12:00 pm	Value Proposition Lecture	Colonel Lindbergh Ballroom	
12:00 pm - 12:30 pm	Boxed Lunches Available	Colonel Lindbergh Ballroom	
12:30 pm - 7:30 pm	Get Out of the Building		
7:30 pm - 8:00 pm	EL Workshop (EL's only)	Colonel Lindbergh Ballroom	
8:00 pm - Finish	Mandatory Office Hours		
Kick-off Workshop – Friday, January 25, 2019			
6:30 am – 8:15 am	Breakfast Available	Arcadian Garden	
8:30 am - 8:40 am	Workshop Day 3 Introduction	Colonel Lindbergh Ballroom	
8:40 am - 11:00 am	Team Presentations (3 groups: 10 min presentations/5 min comments)	Colonel Lindbergh Ballroom Queen Marie Ballroom Gevurtz Ceremonial	
11:00 am - 12:00 pm	Lecture: Customers/Users/Payers	Colonel Lindbergh Ballroom	
12:00 pm - 12:30 pm	Lunch	Colonel Lindbergh Ballroom	
12:30 pm - 1:30 pm	WebEx Training and Adjourn	Colonel Lindbergh Ballroom	